Xcel AND Xcelerate
YOUR TRANSFORMATION JOURNEY

WITH secureX, AETOS SKILLSFUTURE QUEEN BEE PROGRAMME

Receive up to **90%** *SSG Funding for SMEs* and up to **70%** *for Non-SMEs*!

As the appointed SkillsFuture Queen Bee for the security sector, AETOS provides mentorship for **Security Agencies (SAs),** particularly Small and Medium Enterprises (SMEs), **to bridge skills gaps and support their digital transformation**.

WHY JOIN OUR secureX MENTORSHIP PROGRAMME?

Boost Productivity with Multi-Skilled Employees

Improve Business Outcomes by Applying Best Practices

Optimise Resources & Reduce Costs with Technology

E.g. CCTVs with Video Analytics, Fence Intrusion Detection/ License Plate Recognition Systems, Visitor Management/ Access Control Systems, Command & Control (C2)-as-a-Service, Drones, Robots, Automated Attendance Management Systems

UNDERSTAND
outcome-based operations and evolving security landscape

ANALYSE
your business needs and skills gaps

TRANSFORM
your business and workforce

ABOUT THE PROGRAMME

Our mentorship programme has three key components for SAs to embark on:

SECURITY BUSINESS TRANSFORMATION AWARENESS WORKSHOP

Examples of topics covered:
- Overview of trends in current security landscape
- Building a multi-skilled workforce
- Adopting security tech solutions
- Integrated & sustainable security

VALUE DISCOVERY CLINIC

Attend personalised consultation session with a dedicated Skills Manager to identify your business needs[1]. Discover how you can transform your operations with technology and tailored training programmes.

CO-DEVELOP PROOF OF CONCEPT & BESPOKE TRAINING ROADMAP

Tap into our extensive network of industry partners and subject matter experts to learn best practices in adopting advanced frontline technologies and workforce development.

> SAs may tap on SSG's Course Fee Funding and Mentorship Support Grant for the entire programme, where applicable.

AETOS SKILLSFUTURE QUEEN BEE PROGRAMME

Under the *SecureX* Programme, SAs will be guided on two pathways—*Xcelerate* and *Xcel*.

XCELERATE Your Digitalisation Journey for *Sustainable Growth*

Receive mentorship on Proof of Concept (POC) projects to integrate technologies into your operations, and support your transition towards outcome-based contracting (OBC).

The cost of every POC varies depending on the needs and goals of the SA, which will be identified during the discovery clinic. SMEs that are eligible for SSG's Mentorship Support Grant may receive **up to 90% funding**.

For Example:

TYPE OF POC	ESTIMATED FEE PER PROJECT	MENTORSHIP SUPPORT GRANT PER PROJECT	ESTIMATED AMOUNT PAYABLE
Implementing Effective Frontline Tech Solutions	$10,000	SME (Up to 90%): **Capped at $9,000**	**$1,000**
		NON-SME (Up to 70%): **Capped at $7,000**	**$3,000**

1 SAs who are clear with their problem statements and/or transformation goals can opt to directly jumpstart their desired mentorship projects.

XCEL and Build a Hive of *Multi-Skilled* Employees

Close skills gaps through customised training programmes and skills-based roadmaps. Enhance your employees' competencies in in-demand areas like integrated command centre monitoring, service mindsets, and integrated security and facilities visual inspection.

S/N	COURSE NAME	NO. OF DAYS	FULL COURSE FEE/PAX	COURSE FEE FUNDING BY SSG 90% Funding for ALL Singapore Citizens & PRs in SMEs, Regardless of Age			
				SINGAPORE CITIZENS AND PERMANENT RESIDENTS		SINGAPORE CITIZENS AGED 40 & ABOVE	
				70% FUNDING	AMOUNT PAYABLE	90% FUNDING	AMOUNT PAYABLE
1	Integrated Command Centre Training (Level 2 - Operator)	2	$400	$280	$120	$360	$40
2	Integrated Command Centre Training (Level 3 - Supervisor)	2	$400	$280	$120	$360	$40
3	Strategic Frontline Officer Course	1	$180	$126	$54	$162	$18
4	Principles of Intruder Alarm System	4	$900	$630	$270	$810	$90
5	Principles and Components of Security Surveillance Information Communications Systems (CCTV 1)	3	$600	$420	$180	$540	$60
6	Principles of CCTV 2 - Design, Installation and Testing of Security Surveillance Information Communications Systems	4	$900	$630	$270	$810	$90
7	Post Implementation Training (Tech Product)	1	$100	$70	$30	$90	$10
8	WSQ Adapt to Change with an Outward Mindset for Frontliners	2	$590	$413	$177	$531	$59
9	WSQ Integrated Company Security and Safety Officer Course	2	$490	$343	$147	$441	$49
10	WSQ Integrated Security and Facilities Visual Inspection Course	2	$270	$189	$81	$243	$27

*Prices are before GST.

EMBARK ON YOUR
TRANSFORMATION TODAY!

SCAN HERE:

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